



Collaborative Network.  
Commercial Momentum.

# F R A M E W O R K

CONNECT

TRAINING

EXCLUSIVITY EVENTS

VAULT Off Market Search

TECHNOLOGY

# Frank Gentile. Broker | Commercial Manager



Frank Gentile began his real estate career in 1996, continuing a family legacy that spans more than 53 years. Today, Frank carries forward a tradition rooted in **excellence, integrity** and **expertise**.

Frank specializes in Commercial Real Estate, focusing on land and development sales, large portfolio investments, industrial assets and commercial leasing. Recognized for his strategic insight and market knowledge, he is a trusted advisor in complex commercial transactions.

Beyond brokerage, Frank is deeply experienced in development and construction. Starting with his first land severance early in his career, he has evolved into land development, speculation, construction and condominium projects. He is currently developing boutique low-rise rental apartment buildings.

In 2006, Frank founded Citysites Realty, serving as Broker of Record for 17 years while mentoring commercial agents. In September 2025, Citysites Realty merged with **RE/MAX Your Community Realty**, where he now serves as Commercial Manager.

***Backed by the strength of RE/MAX Commercial and RE/MAX Canada, the commercial platform is positioned to compete at the highest level with exceptional resources and exposure.***



# JUSTIN RISI. Executive Vice President | Broker



Justin Risi serves as Vice President of RE/MAX Your Community Realty, where he oversees brokerage growth, strategic expansion, and operational alignment across the organization.

With a strong focus on scaling infrastructure and elevating performance standards, Justin has led the formal expansion of the brokerage's Commercial Division. His mandate is clear: build a structured, technology-forward platform that supports complex commercial transactions while maintaining entrepreneurial flexibility for top producers.

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Under Justin's leadership, the brokerage has integrated RE/MAX Commercial resources, invested in proprietary collaboration tools such as the Vault off-market platform, and formalized training pathways to support long-term commercial growth.

Justin works closely with leadership to ensure the Commercial Division is not siloed, but fully aligned with brokerage strategy, brand strength, and market positioning.

***His approach is disciplined, growth-oriented, and focused on creating lasting competitive advantage for serious commercial professionals.***



# CONNECT AND ALIGN

Regular commercial meetings will be held both virtually and in person across our branch locations, creating consistent alignment and collaboration within the network.

Each session will deliver focused analysis of current market conditions, key statistics, forward-looking forecasts and strategic positioning discussions. We will review active listings, recent transactions and the evolving objectives of commercial buyers to ensure our agents remain informed, competitive and opportunity-driven.

Select sessions will also feature respected industry leaders and emerging technology specialists, introducing advanced tools, insights and innovations designed to strengthen performance and drive measurable growth across our commercial platform.

# MASTERMIND ROUND TABLE

An invite-only roundtable for top producers, centered on high-level Commercial Real Estate strategy. Each session tackles timely issues impacting development, construction, investment and landlord sectors, encouraging direct, experience-based dialogue among industry leaders.

Sessions are recorded and professionally edited for strategic distribution across professional platforms, with a long-term vision of evolving into a branded podcast series.

Participants gain elevated visibility, strengthened authority and expanded deal flow through structured collaboration. By aligning expertise at the highest level, we create influence, credibility and new business opportunities across the commercial network.

# EXCLUSIVITY

EXCLUSIVITY is a curated commercial collaboration and networking symposium designed for high-performing real estate professionals.

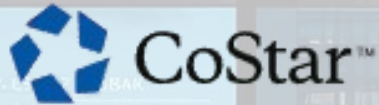
The event showcases off-market and exclusive commercial opportunities, including land, development sites, building lots, commercial and office properties, rental portfolios and strategic investment assets.

Launched one year ago, EXCLUSIVITY has grown to approximately 150 Power Brokers and is now being expanded to include RE/MAX Your Community Realty Commercial Agents.

*The objective is clear: strengthen collaboration, increase controlled deal flow and close more commercial transactions through a structured, high-level network.*

**REMAX**  
**COMMERCIAL**®

# TECHNOLOGY



**CoStar\*** provides our commercial agents with access to the industry's most powerful real estate intelligence platform.

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Through comprehensive property data, ownership records, leasing activity, comparable sales and live market availability, agents gain immediate insight into opportunities across all major asset classes.

Advanced analytics and forecasting tools deliver real-time visibility into pricing trends, absorption rates, vacancy levels and economic drivers at local, regional and national levels. Integrated mapping, portfolio analysis and reporting capabilities support faster underwriting, stronger client presentations and more informed decision-making.

With institutional-grade data centralized in one platform, our agents operate with greater precision, credibility and competitive advantage in every transaction.

*\*\*Disclaimer: CoStar® access is provided at the brokerage level and does not include individual agent logins.*

# TRAINING

*As Commercial Manager, I provide direct, hands-on support to our agents across all aspects of Commercial Real Estate.*

*Structured training sessions are held regularly, both live and via Zoom, covering core fundamentals through advanced commercial strategy. Programs are organized by experience level, ensuring focused development for new, intermediate and seasoned agents.*

*Drawing on more than 30 years of real estate development experience, I lead specialized seminars on the full development lifecycle, including land feasibility analysis, quantity surveys, residential and condominium construction, and CMHC MLI Select programs.*

*Select sessions also feature respected industry professionals and technology specialists, equipping our commercial agents with practical tools, current insights and a competitive edge in today's market.*

**Frank Gentile**  
**Broker | Commercial Manager**

**REMAX**  
**COMMERCIAL®**

# VAULT

OFF MARKET CRE PLATFORM

Collaborate. Connect. Peak Sales.

## VAULT PRIVATE OFF-MARKET COMMERCIAL REAL ESTATE PLATFORM

Vault is a proprietary internal platform built to drive collaboration, controlled deal flow and production growth within our commercial network.

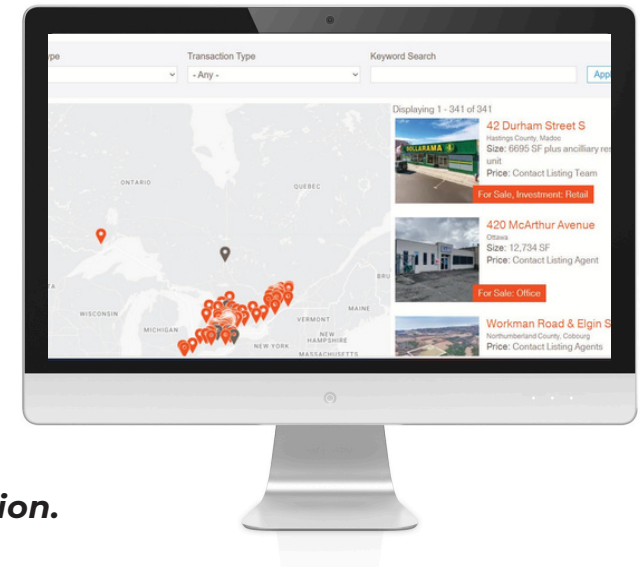
Agents can upload exclusive and pocket listings directly into a secure environment where RE/MAX Your Community Realty Commercial professionals can connect, collaborate and transact before opportunities reach the open market.

Developed by Frank Gentile, Justin Risi and the leadership team at RE/MAX Your Community Realty, Vault reflects a strategic investment in infrastructure, technology and competitive positioning for our commercial agents.

### PLATFORM CAPABILITIES:

- Upload and manage exclusive commercial listings with customizable access criteria
- Interactive map-based property search
- Secure data room for document sharing and downloads
- Integrated digital Non-Disclosure Agreements
- Direct communication with listing agents
- Commercial offer templates for sale and lease transactions
- Professional plug-and-play commercial brochure templates
- Interactive “Haves and Wants” board
- Centralized commercial event calendar

***Vault is designed to strengthen internal collaboration, accelerate transactions and elevate the commercial experience across the organization.***





## Frank Gentile

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